Job Description

Technology Transfer and R&D Results Valorisation Specialist

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VERSIÓN	**V0**

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SEDE SOCIAL: GIJÓN

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1 Job overview

Title: Technology Transfer and R&D Results Valorisation Specialist

Level: Employee

Management responsibility: No

Sensitivity level: High

Location: Asturias, Spain

Start Date: Immediate

2 About us

Fundación IDONIAL, since 2019.

Centro Tecnológico Fundación IDONIAL provides comprehensive, tailor-made solutions in materials development, advanced manufacturing, and the digital industry through technological development and innovation.

To achieve this, the centre relies on an extensive technological portfolio geared toward corporate needs—applicable across a wide range of industrial sectors—and a highly skilled, multidisciplinary team driven by a passion for R&D and innovation.

Mission:

To act as a driver and accelerator for Spanish industry through the development, integration, and transfer of knowledge and advanced technology. IDONIAL aims to be the benchmark technological partner for the industry, boosting its competitiveness, sustainability, and innovation capacity via applied research and advanced solutions in materials, manufacturing, and digitalization.

Purpose:

To guide the industry through the twin green and digital transition, generating economic and social impact while strengthening the ecosystem with innovative solutions to address global technological challenges.

Values:

Excellence, Creativity, Collaboration and Transparency.

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3 Candidate profile

KEY REQUIREMENTS	**Education:** Bachelor's + Master's Degree **Experience:** Experience in technology transfer, R&D results valorisation, or innovation management. Experience in assessing technologies and exploitation opportunities. Experience in collaborating with companies, universities, technology centres, and innovation bodies. Experience in drafting exploitation plans, market research studies, or technology transfer strategies. Experience in managing intellectual property and industrial property rights. Strong negotiation skills and ability to build relationships with innovation ecosystem stakeholders. Strategic vision and result-oriented mindset.
PREFERRED QUALIFICATIONS	Degree in engineering, sciences, or other fields related to technology, innovation, or business management. Specialised training in technology transfer, innovation management, or tech entrepreneurship. Knowledge of intellectual and industrial property. Experience in implementing or managing intellectual property systems. Experience in the valorisation and exploitation of R&D results. Experience in founding, accelerating, or supporting startups and spin-offs. Knowledge of public and private funding mechanisms for innovation and entrepreneurship. Knowledge of the regional, national, and European innovation and tech transfer ecosystem.
Principles	• Integrity • Responsibility • Trust
Values	• Honesty • Empathy • Transparency • Respect (for people and legality) • Creativity • Rigorousness • Unity • Passion

LANGUAGES
Spanish and professional fluency in English. A third language will be valued.

Soft skills	• Interpersonal and public speaking skills. • Negotiation skills. • Confidentiality. • Teamwork. • Cross-functional leadership. • Assertiveness. • Ability to work in complex, target-driven environments. • Results-oriented. • Analytical skills. • Strategic vision. • Innovation. • Proactivity. • Ability to connect technology, market needs, and business opportunities.

4 Key Responsibilities

To drive the identification, protection, valorisation, and exploitation of R&D results generated by the Foundation, fostering their transfer to the business community and creating new business opportunities.

The main functions include:

1. Participate in defining and implementing the Foundation's technology transfer and valorisation strategy.
2. Act as a liaison between technical teams and the market, identifying opportunities to apply and commercialise the Foundation's capabilities and technologies.
3. Analyse potential exploitation pathways for IDONIAL's R&D results and coordinate the required valorisation plans.
4. Promote technology transfer, licensing, and exploitation agreements with companies and other organisations.
5. Support the definition of business models, exploitation strategies, and fundraising for new business initiatives, driving the creation and development of technology-based startups and spin-offs linked to the Foundation.
6. Represent the Foundation at networks, forums, conferences, and events related to innovation, technology transfer, and entrepreneurship.
7. Carry out any other complementary duties within their scope of work necessary for the effective operation of the department/unit.

5 What we offer

- Flexible working hours, with reduced hours on Fridays.
- Summer working hours (reduced summer schedule).
- Work-life balance programme.
- Hybrid working model.
- Participation in high-impact R&D projects and technology transfer activities.
- Multidisciplinary environment focused on innovation and technological development.

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- Opportunity to take part in results valorisation, startup creation, and tech spin-off generation.
- Continuous training and professional.
- Involvement in national and international innovation and tech transfer networks.

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